



Managing Director, Analytics Group  
Capital Markets | Debt & Equity

chris.chou@colliers.com  
Direct: +1 617 330 8089  
Mobile: +1 617 818 5099  
colliers.com

160 Federal Street Floor 33  
Boston, MA  
02110 U.S.

## Chris Chou

### Area of Expertise

In his role as Managing Director, The Analytics Group, Chris is responsible for the direction and performance of the Analytics service platform that provides all Capital Markets professionals with an in-house resource for financial analysis and underwriting. Chris also works with Colliers Capital Markets teams on a thought leadership and strategic advisor capacity for major feasibility, highest and best use, and general real estate development analysis.

Chris believes that a good handle on the quantifiable aspects of a real estate deal early on will help drive successful strategic decisions further down the line. He prides himself on his methodical approach to managing complex problem so that his stakeholders always receive a strategy that considers all possibilities.

### Business and Educational Background

Prior to his work with Colliers Capital Markets, Chris was a Vice President at McCall & Almy and provided strategic real estate advice to the firm's most coveted institution clients including Harvard University, Suffolk University, Northeastern University, Berklee College of Music, and MassGeneral Brigham.

Prior to that, Chris spent 7 years as a Vice President in Colliers' Development and Consulting Services Group. He managed strategic consulting assignments out the Boston's office and provided clients with expertise on all facets of real estate investing and developing.

### Specialties

- Development underwriting and analysis
- Feasibility analysis
- Highest and best use analysis

### Community Involvement and Personal Background

Chris is a member of industry groups such as NAIOP, ULI and REFA, and an active member of Brimmer and May School's Board of Trustees. For Brimmer and May he also advises on multiple committees, including the Facilities Committee, the Governance Committee, and the Development Committee.

When not working or volunteering, Chris can be found doing what he loves most; doting on his wife and two children. Chris is also an accomplished amateur gentlemen racer and holds a Sports Car Club of America (SCCA) competition license.

### Education or Qualifications

Babson College – F.W. Olin  
Graduate School of Business |  
Masters Degree

Boston University – Questrom  
School of Management |  
Bachelor of Science

### Affiliations or Memberships

NAIOP, Member

ULI, Member

REFA, Member

Brimmer & May School - Board  
of Trustees Chair